

BUSINESS PLAN

INCOME GENERATING ACTIVITY –Vermi-compost by Durga Mata - Self Help Group



SHG/CIG Name	::	Durga Mata
VFDS Name	::	Rangol
Range	::	Taradevi
Division	::	Shimla

Prepared under:



Project for Improvement of Himachal Pradesh Forest Ecosystems
Management & Livelihoods (JICA Assisted)

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Background

Vermicomposting has been gaining a strong foothold in the country due to simple production techniques, ecological, economic and human health benefits associated with it. A significant number of vermicomposting units have been set up by entrepreneurs, under government support/ with the technical guidance of Non-Governmental Organizations (NGOs), particularly in the southern and central parts of the country.

Vermicomposting has direct environmental and economic benefits as it contributes to the sustainable agriculture production and income of farmers significantly. There are a number of NGOs, Community Based Organizations (CBOs), Self-Help Groups (SHGs), Trusts etc. which are making concerted efforts to promote vermicomposting technology due to its established economic and environmental advantages.

Vermicomposting

Production of compost through rearing/using earth worms is called the vermicomposting technology. Under this technology, earthworms eat biomass and excrete it in a digested form which is known as vermicomposting or vermicompost. It is one of the simplest and cost effective methods for the production of composting for both the small and large scale farmers. Vermicompost production unit can be set up in any land which is not under any economic use but shady and free from water stagnation. The site should also be nearer to a water resource

Vermicomposting, rightly called “gold from garbage” is the major input in organic agriculture production. Owing to simple technology, many farmers are engaged in vermicomposting production as it invigorates soil health, soil productivity reduces the cost of cultivation.

There is a gradual increase in demand for vermicompost due to the high level of nutrient contents.

1. Description of SHG/CIG

SHG/CIG Name	::	Durga Mata
VFDS	::	Rangol
Range	::	Taradevi
Division	::	Shimla
Village	::	Rangol
Block	::	Tuto
District	::	Shimla
Total No. of Members in SHG	::	10
Date of formation	::	08-01-2021
Bank a/c No.	::	40298267284
Bank Details	::	SBI Gech Kohbag
SHG/CIG Monthly Saving	::	100/-
Total saving		5400/-
Total inter-loaning		Nil
Cash Credit Limit		-
Repayment Status		-

2. Beneficiaries Detail:

Sl. No	Name	Father/HusbName	Age	Category	Income Source	Address
1	Smt. Dhanwanti	Sh. Satish Kumar	34	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
2	Smt. Kavita Devi	Sh. Anil Chauhan	29	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
3	Smt. Meera Chauhan	Sh. Karam Chand	47	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
4	Smt. Asha	Sh. Kali Ram	45	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
5	Smt. Lajya Devi	Sh. Surat Ram	48	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
6	Smt. Bimla Devi	Sh. Bharat Ram	52	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
7	Smt. Saroj Chauhan	Sh. Sees Ram	44	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
8	Smt. Jayoti Chauhan	Sh. Pramod Chauhan	34	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
9	Soma Chauhan	Sh. Krishan Lal	48	Gen.	Agriculture	Vill. Rangol P. O. Kohbag
10	Smt. Kavita Chauhan	Sh. Balveer Chauhan	42	Gen.	Agriculture	Vill. Rangol P. O. Kohbag

3. Geographical details of the Village

3.1	Distance from the District HQ	::	30Km
3.2	Distance from Main Road	::	7Km
3.3	Name of local market & distance	::	Ghanahatti, 12 Km, Dhami 10 Km
3.4	Name of main market & distance		Shimla, 30 Km
3.5	Name of main cities & distance		Shimla, 30 Km
3.6	Name of main cities where product will be sold/ marketed	::	HP Forest Deptt. & Shimla

4. Description of Product related to Income Generating Activity

4.1	Name of the Product	::	Vermicomposting
4.2	Method of product identification	::	This activity is being already done by some SHG members and has been collectively decided by group members
4.3	Consent of SHG/ CIG / cluster members	::	Yes

5. Description of Production Processes

Step		Description
Step-1	::	Processing involving collection of wastes, shredding, mechanical separation of the metal, glass and ceramics and storage of organic wastes.
Step-2	::	Pre digestion of organic waste for twenty days by heaping the material along with cattle dung slurry. This process partially digests the material and fit for earthworm consumption. Cattle dung and biogas slurry may be used after drying. Wet dung should not be used for vermi-compost production.
Step-3	::	Preparation of earthworm bed. A concrete base is required to put the waste for vermi-compost

Step		Description
		preparation. Loose soil will allow the worms to go into soil and also while watering, all the dissolvable nutrients go into the soil along with water.
Step-4	::	Collection of earthworm after vermi-compost collection. Sieving the composted material to separate fully composted material. The partially composted material will be again put into vermi-compost bed.
Step-5	::	Storing the vermi-compost in proper place to maintain moisture and allow the beneficial microorganisms to grow.

6. Description of Production Planning

6.1	Production Cycle (in days)	::	90 days (three cycles in a year)
6.2	Manpower required per cycle (No.)	::	1
6.3	Source of raw materials	::	From household and own farms
6.4	Source of other resources	::	Open market
6.5	Raw material - quantity required per cycle (Kg) per member	::	1800 Kg per cycle
6.6	Expected production per cycle (Kg) per member	::	900 Kg per cycle

7. Description of Marketing/ Sale

7.1	Potential market places	::	HP Forest Deptt.
7.2	Distance from the unit	::	Local market Use on own farm
7.3	Demand of the product in market place/s	::	HO Forest deptt is procuring huge vermi-compost for their nursery
7.4	Process of identification of market	::	PMU will facilitate the tie up of procurement of vermi-compost

			produced by SHG by HP Forest deptt.
7.5	Marketing Strategy of the product		SHG members will also explore the additional marketing options around their villages for better sale price in future.
7.6	Product branding		At CIG/SHG level product will be marketed by branding of respective CIG/SHG. Later this IGA may require branding at cluster level
7.7	Product "slogan"		"Nature Friendly"

8. SWOT Analysis

❖ Strength

- ➔ Activity is being already done by some SHG members
- ➔ Each of the SHG members are having cattle varying from 2 to 8 in each household
- ➔ Families of SHG members are cultivating high value crops & vegetables which offers adequate availability of raw materials i.e. farm organic wastes throughout the year.
- ➔ Raw material easily available at their farms
- ➔ Manufacturing process is simple
- ➔ Proper packing and easy to transport
- ➔ Other family members will also cooperate with beneficiaries
- ➔ Product self-life is long

❖ Weakness

- ➔ Effect of temperature, humidity, moisture on manufacturing process/product.
- ➔ Lack of technical know-how

❖ Opportunity

- ➔ Increasing demand of vermi-compost on account of awareness among farmers about organic and natural farming
- ➔ Application of vermi-compost on their own field will go a long way in improving and enhancing the soil health and production of quality farm produce which will offer better price.
- ➔ Best utilization of organic waste including household left outs of kitchens
- ➔ Potential for marketing tie up with HP Forest

❖ Threats/Risks

- Possibility of break of production cycle due to extreme weather
- Competitive market
- Level of commitment among beneficiaries towards participation in training/ capacity building & skill up-gradation

9. Description of Management among Members

- ➔ **Production** – It will be taken care of by individual members including procurement of raw materials
- ➔ **Quality assurance** – Collectively
- ➔ **Cleaning & packaging** – Collectively
- ➔ **Marketing** – Collectively
- ➔ **Monitoring of the unit** - Collectively

10. Description of Economics

(Amount in actual Rs.)

S. No	Particulars	Units	Quantity / Nos.	Cost (Rs.)	Year 1	Year 2	Year 3	Year 4	Year 5
A.	Capital Cost								
A.1	Construction of Pit and shed								
1	Pit Construction as well as labour cost (Internal Pit Size will be of 10ftX4ftX2ft)	Per member	10	6000	60000	0	0	0	0
2	Errction of cover shed	Per member	10	4000	40000				
	Sub-total (A.1)				100000	0	0	0	0
A.2	Machinery and equipment								
3	Tools, equipment, weighing scale etc.	Per member	10	2000	20000	0	0	0	0
	Sub-total (A.2)				20000	0	0	0	0
	Total Capital Costs (A.1+A.2)				120000	0	0	0	0
B	Recurring Costs								
4	Seed earthworm	Per Kg	10	500	5000	0	0	0	0
5	Cost of procurement of Slurry/dung/waste	Tonnes	54	900	48600	51030	53582	56261	59074
6	Labour Cost	Per tonne	27	700	18900	19845	20837	21879	22973
7	Packing materials	No.	4000	2	8000	8400	8820	9261	9724

8	Other handling charges	Per tonne	27	150	4050	4253	4465	4688	4923
C	Other charges								
9	Insurance	L/S			0	0	0	0	0
10	Interest on loan	Per annum		2 per cent	3000	3000	3000	3000	3000
	Total recurring costs				87550	86528	90704	95089	99694
	Total cost = Capital and recurring				207550	86528	90704	95089	99694
D	Income from vermicomposting								
11	Sale of vermicompost	Tonnes	27	6000	162000	170100	178605	187535	196912
12	Sale of earthworm					5000	10000	10000	10000
13	Total revenue				162000	175100	188605	197535	206912
14	Net returns (C-B)				74450	88572.5	97901.1	102446	107218

Note – As labour work will be done by SHG members themselves and Slurry/dung/waste already available at their place and these materials will be not procured by them, therefore, recurring cost (Labour Cost, Cost of procurement of Slurry/dung/waste) can be deducted from total recurring cost.

Economic Analysis

S. No	Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	
1	Capital cost	120000	0	0	0	0	
2	Recurring cost	87550	86528	90704	95089	99694	
3	Total cost	207550	86528	90704	95089	99694	579564
4	Total benefits	162000	175100	188605	197535	206912	930152
5	Net benefits	-45550	88573	97901	102446	107218	350588
6	Net present worth of cost @15 per cent	579564					
7	Net present worth of benefits @15 per cent	930152					
8	Benefit Cost Ratio	1.60					

Distribution of net profit - As per share in production.

11. Inferences of Economic Analysis

- ➔ Pit size for each member has been planned at 10X4X2 ft .
- ➔ Cost of production of vermi-compost comes to Rs. 3.2 per Kg
- ➔ Sale of vermi-compost (conservative side) is Rs. 6 per Kg
- ➔ Net profit will be Rs. 2.7 per Kg
- ➔ It is proposed that each member will produce 2.7 tonnes of vermi-compost every year resulting in production of 27 tonnes vermi-compost by all 10 members of SHG in one year.
- ➔ Cost of earthworm has been kept at Rs. 500.00 per kg
- ➔ During th second years onwards, there will be surplus earthwork for sale (as it will multiply during the process of production of vermi-compost)
- ➔ The vermi-compost making is a profitable IGA and can be taken up by the SHG members.

12. Fund requirement:

Sl. No.	Particulars	Total Amount (Rs)	Project support	SHG contribution
1	Total capital cost	120000	90000	30000
2	Total Recurring Cost	87550	0	87550
3	Trainings/ capacity building/skill up-gradation	50000	50000	0
	Total =	257550	140000	117550

Note-

- **Capital Cost** - 75% of capital cost to be covered under the Project
- **Recurring Cost** - To be borne by the SHG/CIG.
- **Trainings/capacity building/ skill up-gradation** - To be borne by the Project

13. Sources of fund:

Project support;	<ul style="list-style-type: none"> • 75% of capital cost will be utilized for construction of pit and shed (Size will be of 10ftX4ftX2ft) • Upto Rs 1 lakh will be parked in the SHG bank account. 	Procurement of materials/construction will be done by respective DMU/FCCU after following all codal formalities.
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	<ul style="list-style-type: none"> • Trainings/capacity building/ skill up-gradation cost. • The subsidy of 5% interest rate will be deposited directly to the Bank/Financial Institution by DMU and this facility will be only for three years. SHG have to pay the installments of the Principal amount on regular basis. 	
SHG contribution	<ul style="list-style-type: none"> • 25% of capital cost to be borne by SHG. • Recurring cost to be borne by SHG 	

14. Bank loan repayment

If the loan is availed from bank it will be in the form of cash credit limit and for CCL there is not repayment schedule; however, the monthly saving and repayment receipt from members should be routed through CCL.

- In CCL, the principal loan outstanding of the SHG must be fully paid to the banks once a year. The interest amount should be paid on a monthly basis.
- In term loans, the repayment must be made as per the repayment schedule in the banks.
- Project support - The subsidy of 5% interest rate will be deposited directly to the Bank/Financial Institution by DMU and this facility will be only for three years. SHG/CIG have to pay the installments of the Principal amount on regular basis

15. Trainings/Capacity Building/Skill Up-gradation

Trainings/capacity building/ skill up-gradation cost will be borne by project.

Following are some trainings/capacity building/ skill up-gradation proposed/needed:

- ➔ Project Orientation Group Formation/ Reorganization
- ➔ Group Concept and Management
- ➔ Introduction to IGA (General)
- ➔ Marketing and Business Plan Development
- ➔ Bank Credit Linkages & Enterprise Development
- ➔ Exposure Visit of SHGs/ CIGs – Within the State& Outside State

16. Monitoring Mechanism

- ➔ Social Audit Committee of the VFDS will monitor the progress and performance of the IGA and suggest corrective action if need be to ensure operation of the unit as per projection.
- ➔ SHG should also review the progress and performance of the IGA of each member and suggest corrective action if need be to ensure operation of the unit as per projection.

Group members Photos –

